

## Nonprofit USPS Marketing Mail

## Part A—Automation letters $\square$ check box if prices are populated in this section.

## Letters 3.5 oz. ( 0.2188 lbs.) or less

|  | Entry | Price Category | Price | No. of Pieces | Subtotal Postage | Discount Total* | Fee Total | Total Postage |
| :---: | :---: | :---: | :---: | :---: | :--- | :--- | :--- | :--- |
| A1 | None | 5-Digit | $\$ 0.136$ |  |  |  |  |  |
| A2 | None | AADC | 0.159 |  |  |  |  |  |
| A3 | None | Mixed AADC | 0.172 |  |  |  |  |  |
| A4 | DNDC | 5-Digit | 0.112 |  |  |  |  |  |
| A5 | DNDC | AADC | 0.135 |  |  |  |  |  |
| A6 | DNDC | Mixed AADC | 0.148 |  |  |  |  |  |
| A7 | DSCF | 5-Digit | 0.105 |  |  |  |  |  |
| A8 | DSCF | AADC | 0.128 |  |  |  |  |  |

* May contain both Full Service Intelligent Mail and other discount-see Instructions page for additional information

A9 Part A Total (add lines A1-A8)

## Full Service Intelligent Mail Option

## Nonprofit USPS Marketing Mail

## Part B—Nonautomation letters

$\square$ Check box if prices are populated in this section.

## Machinable Letters 3.5 oz. ( 0.2188 lbs. ) or less

|  | Entry | Price <br> Category | Price | No. of Pieces | Subtotal Postage | Discount Total | Fee Total | Total Postage |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| B1 | None | AADC | $\$ 0.172$ |  |  |  |  |  |
| B2 | None | Mixed AADC | 0.185 |  |  |  |  |  |
| B3 | DNDC | AADC | 0.148 |  |  |  |  |  |
| B4 | DNDC | Mixed AADC | 0.161 |  |  |  |  |  |
| B5 | DSCF | AADC | 0.141 |  |  |  |  |  |

Nonmachinable Letters 4 oz. ( 0.25 Ibs.) or less

|  | Entry | Price <br> Category | Price | No. of Pieces | Subtotal Postage | Discount Total | Fee Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| B6 | None | 5-Digit | $\$ 0.364$ |  |  |  |  |
| B7 | None | 3-Digit | 0.435 |  |  |  |  |
| B8 | None | ADC | 0.458 |  |  |  |  |
| B9 | None | Mixed ADC | 0.531 |  |  |  |  |
| B10 | DNDC | 5-Digit | 0.340 |  |  |  |  |
| B11 | DNDC | 3-Digit | 0.411 |  |  |  |  |
| B12 | DNDC | ADC | 0.434 |  |  |  |  |
| B13 | DNDC | Mixed ADC | 0.507 |  |  |  |  |
| B14 | DSCF | 5-Digit | 0.333 |  |  |  |  |
| B15 | DSCF | 3-Digit | 0.404 |  |  |  |  |
| B16 | DSCF | ADC | 0.427 |  |  |  |  |

## Nonmachinable Letters Over 4 oz. but less than 16 oz.

|  | Entry | Price <br> Category | Piece <br> Price | Or Amount <br> Affixed | No. of <br> Pieces | Pieces <br> Subtotal | Pound <br> Price | Pounds |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | | Pounds |
| :---: |
| Subtotal | | Subtotal |
| :---: |
| Postage | | Discount |
| :---: |
| Total | | Fee |
| :---: |
| Total | | Total |
| :---: |
| Postage |

For affixed postage mailings as described in DMM 243, compute and enter the price for each piece in the Amount Affixed column, multiply by No. of Pieces and total in the Total column.

[^0]
## Nonprofit USPS Marketing Mail

Part C—Carrier Route Letters $\square$ check box if prices are populated in this section.
(Automation) Letters 3.5 oz. ( 0.2188 lbs.$)$ or less

|  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Price |  |  |  |  |  |  |  |
|  | Entry | Category | Price | No. of Pieces | Subtotal Postage | Discount Total* | Fee Total |
| Total Postage |  |  |  |  |  |  |  |
| C1 | None | Saturation | $\$ 0.111$ |  |  |  |  |
| C2 | None | High Density Plus | 0.117 |  |  |  |  |
| C3 | None | High Density | 0.118 |  |  |  |  |
| C4 | None | Basic | 0.210 |  |  |  |  |
| C5 | DNDC | Saturation | 0.089 |  |  |  |  |
| C6 | DNDC | High Density Plus | 0.095 |  |  |  |  |
| C7 | DNDC | High Density | 0.096 |  |  |  |  |
| C8 | DNDC | Basic | 0.183 |  |  |  |  |
| C9 | DSCF | Saturation | 0.083 |  |  |  |  |
| C10 | DSCF | High Density Plus | 0.089 |  |  |  |  |
| C11 | DSCF | High Density | 0.090 |  |  |  |  |
| C12 | DSCF | Basic | 0.175 |  |  |  |  |

## Letters EDDM (Auto) 3.5 oz. ( 0.2188 lbs .) or less

|  | Entry | Price <br> Category | Price | No. of Pieces | Subtotal Postage | Discount Total | Fee Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Postage |  |  |  |  |  |  |  |
| C13 | None | Saturation | $\$ 0.111$ |  |  |  |  |
| C14 | DNDC | Saturation | 0.089 |  |  |  |  |
| C15 | DSCF | Saturation | 0.083 |  |  |  |  |

## Nonautomation Letters 4 oz . (0.25 lbs.) or less

|  | Entry | Price Category | Price | No. of Pieces | Subtotal Postage | Discount Total | Fee Total | Total Postage |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| C16 | None | Saturation | \$0.136 |  |  |  |  |  |
| C17 | None | High Density Plus | 0.144 |  |  |  |  |  |
| C18 | None | High Density | 0.166 |  |  |  |  |  |
| C19 | None | Basic | 0.213 |  |  |  |  |  |
| C20 | DNDC | Saturation | 0.096 |  |  |  |  |  |
| C21 | DNDC | High Density Plus | 0.104 |  |  |  |  |  |
| C22 | DNDC | High Density | 0.126 |  |  |  |  |  |
| C23 | DNDC | Basic | 0.183 |  |  |  |  |  |
| C24 | DSCF | Saturation | 0.082 |  |  |  |  |  |
| C25 | DSCF | High Density Plus | 0.090 |  |  |  |  |  |
| C26 | DSCF | High Density | 0.112 |  |  |  |  |  |
| C27 | DSCF | Basic | 0.175 |  |  |  |  |  |

## Letters EDDM (Nonauto) 4 oz. ( 0.25 lbs .) or less

|  | Entry | Price Category | Price | No. of Pieces | Subtotal Postage | Discount Total | Fee Total | Total Postage |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| C28 | None | Saturation | \$0.136 |  |  |  |  |  |
| C29 | DNDC | Saturation | 0.096 |  |  |  |  |  |
| C30 | DSCF | Saturation | 0.082 |  |  |  |  |  |

[^1]Nonprofit USPS Marketing Mail

## Part C—Carrier Route Letters-Continued <br> $\square$ Check box if prices are populated in this section.

## Nonautomation Letters Over 4 oz. but less than $160 z$.

|  | Entry | Price <br> Category | Plece <br> Price | Or Amount <br> Affixed | No. of <br> Pieces | Pieces <br> Subtotal | Pound <br> Price | Pounds |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | | Pounds |
| :---: |
| Subtotal | | Subtotal |
| :---: |
| Postage | | Discount |
| :---: |
| Total | | Fee |
| :---: |
| Total | | Total |
| :---: |
| Postage |

## Letters EDDM (Nonauto) Over 4 oz. but less than 16 oz.

| Entry | Price <br> Category | Piece <br> Price | Or Amount <br> Affixed | No. of <br> Pieces | Pieces <br> Subtotal | Pound <br> Price | Pounds | Pounds <br> Subtotal | Subtotal <br> Postage | Discount <br> Total | Fee <br> Total | Total <br> Postage |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| C43 | None | Saturation | $\$ 0.027$ |  |  |  | $\$ 0.436$ |  |  |  |  |  |
| C44 | DNDC | Saturation | 0.027 |  |  |  | 0.275 |  |  |  |  |  |
| C45 | DSCF | Saturation | 0.027 |  |  |  | 0.220 |  |  |  |  |  |

For affixed postage mailings as described in DMM 243, compute and enter the price for each piece in the Amount Affixed column, multiply by No. of Pieces and total in the Total column.

## C46 Part C Total (add lines C1-C45)

Full Service Intelligent Mail Option

| C47 | DISPLAY ONLY | Letters_Number of Pieces that Comply ___ $\times \$ 0.001=$ |  |
| :--- | :--- | :--- | :--- | :--- |

## Nonprofit USPS Marketing Mail

## Part D—Automation Flats <br> $\qquad$ Check box if prices are populated in this section

## 

|  |  | Price |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Entry | Category | Price | No. of Pieces | Subtotal Postage | Discount Total | Fee Total | Total Postage |
| D1 | None | 5-Digit | $\$ 0.227$ |  |  |  |  |  |
| D2 | None | 3-Digit | 0.334 |  |  |  |  |  |
| D3 | None | ADC | 0.401 |  |  |  |  |  |
| D4 | None | Mixed ADC | 0.432 |  |  |  |  |  |
| D5 | DNDC | 5-Digit | 0.186 |  |  |  |  |  |
| D6 | DNDC | 3-Digit | 0.293 |  |  |  |  |  |
| D7 | DNDC | ADC | 0.360 |  |  |  |  |  |
| D8 | DNDC | Mixed ADC | 0.391 |  |  |  |  |  |
| D9 | DSCF | 5-Digit | 0.174 |  |  |  |  |  |
| D10 | DSCF | 3-Digit | 0.281 |  |  |  |  |  |
| D11 | DSCF | ADC | 0.348 |  |  |  |  |  |

Flats Over 4 oz . but less than 16 oz.

|  | Entry | Price Category | Piece Price | Or Amount Affixed | No. of Pieces | Pieces Subtotal | Pound Price | Pounds | Pounds Subtotal | Subtotal Postage | Discount Total* | Fee Total | Total Postage |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| D12 | None | 5-Digit | \$0.036 |  |  |  | \$0.764 |  |  |  |  |  |  |
| D13 | None | 3-Digit | 0.143 |  |  |  | 0.764 |  |  |  |  |  |  |
| D14 | None | ADC | 0.210 |  |  |  | 0.764 |  |  |  |  |  |  |
| D15 | None | Mixed ADC | 0.241 |  |  |  | 0.764 |  |  |  |  |  |  |
| D16 | DNDC | 5-Digit | 0.036 |  |  |  | 0.601 |  |  |  |  |  |  |
| D17 | DNDC | 3-Digit | 0.143 |  |  |  | 0.601 |  |  |  |  |  |  |
| D18 | DNDC | ADC | 0.210 |  |  |  | 0.601 |  |  |  |  |  |  |
| D19 | DNDC | Mixed ADC | 0.241 |  |  |  | 0.601 |  |  |  |  |  |  |
| D20 | DSCF | 5-Digit | 0.036 |  |  |  | 0.553 |  |  |  |  |  |  |
| D21 | DSCF | 3-Digit | 0.143 |  |  |  | 0.553 |  |  |  |  |  |  |
| D22 | DSCF | ADC | 0.210 |  |  |  | 0.553 |  |  |  |  |  |  |

For affixed postage mailings as described in DMM 243, compute and enter the price for each piece in the Amount Affixed column, multiply by No. of Pieces and total in the Total column.

* May contain both Full Service Intelligent Mail and other discount-see Instructions page for additional information.


## D23 Part D Total (add lines D1-D22)

## Full Service Intelligent Mail Option

| D24 | DISPLAY ONLY | Flats-Number of Pieces that Comply_. $\times \$ 0.001=$ |  |
| :--- | :--- | :--- | :--- |

## Nonprofit USPS Marketing Mail

Part E—Nonautomation FlatsCheck box if prices are populated in this section.

## Flats 4 oz. (0.25 lbs.) or less

|  | Entry | Price <br> Category | Price | No. of Pieces | Subtotal Postage | Discount Total | Fee Total | Total Postage |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| E1 | None | 5-Digit | $\$ 0.300$ |  |  |  |  |  |
| E2 | None | 3-Digit | 0.384 |  |  |  |  |  |
| E3 | None | ADC | 0.436 |  |  |  |  |  |
| E4 | None | Mixed ADC | 0.468 |  |  |  |  |  |
| E5 | DNDC | 5-Digit | 0.259 |  |  |  |  |  |
| E6 | DNDC | 3-Digit | 0.343 |  |  |  |  |  |
| E7 | DNDC | ADC | 0.395 |  |  |  |  |  |
| E8 | DNDC | Mixed ADC | 0.427 |  |  |  |  |  |
| E9 | DSCF | 5-Digit | 0.247 |  |  |  |  |  |
| E10 | DSCF | 3-Digit | 0.331 |  |  |  |  |  |
| E11 | DSCF | ADC | 0.383 |  |  |  |  |  |

Flats Over 4 oz . but less than 16 oz.
\(\left.$$
\begin{array}{c|c|c|c|c|c|c|c|c|c|c|c|c|c}\text { Entry } & \begin{array}{c}\text { Price } \\
\text { Category }\end{array} & \begin{array}{c}\text { Piece } \\
\text { Price }\end{array} & \begin{array}{c}\text { Or Amount } \\
\text { Affixed }\end{array} & \begin{array}{c}\text { No. of } \\
\text { Pieces }\end{array} & \begin{array}{c}\text { Pieces } \\
\text { Subtotal }\end{array} & \begin{array}{c}\text { Pound } \\
\text { Price }\end{array} & \text { Pounds }\end{array}
$$ $$
\begin{array}{c}\text { Pounds } \\
\text { Subtotal }\end{array}
$$ $$
\begin{array}{c}\text { Subtotal } \\
\text { Postage }\end{array}
$$ \begin{array}{c}Discount <br>

Total\end{array}\right)\)| Fee |
| :---: |
| Total | | Total |
| :---: |
| Postage |

For affixed postage mailings as described in DMM 243, compute and enter the price for each piece in the Amount Affixed column, multiply by No. of Pieces and total in the Total column.

[^2]
## Nonprofit USPS Marketing Mail

Part F-Carrier Route FlatsCheck box if prices are populated in this section.

## Flats 4 oz. ( 0.25 lbs.) or less

|  | Entry | Price Category | Price | No. of Pieces | Subtotal Postage | Discount Total | Fee Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| F1 | None | Saturation* | $\$ 0.136$ |  |  |  |  |
| F2 | None | High Density Plus | 0.144 |  |  |  |  |
| F3 | None | High Density | 0.166 |  |  |  |  |
| F4 | None | Basic | 0.213 |  |  |  |  |
| F5 | None | Basic-CR <br> Bundles/Pallet | 0.194 |  |  |  |  |
| F6 | DNDC | Saturation** | 0.096 |  |  |  |  |
| F7 | DNDC | High Density Plus | 0.104 |  |  |  |  |
| F8 | DNDC | High Density | 0.126 |  |  |  |  |
| F9 | DNDC | Basic | 0.183 |  |  |  |  |
| F10 | DNDC | Basic-CR <br> Bundles/Pallet | 0.164 |  |  |  |  |
| F11 | DSCF | Saturation** | 0.082 |  |  |  |  |
| F12 | DSCF | High Density Plus | 0.090 |  |  |  |  |
| F13 | DSCF | High Density | 0.112 |  |  |  |  |
| F14 | DSCF | Basic | 0.175 |  |  |  |  |
| F15 | DSCF | Basic-CR <br> Bundles/Pallet | 0.156 |  |  |  |  |
| F16 | DDU | Saturation** | 0.073 |  |  |  |  |
| F17 | DDU | High Density Plus | 0.081 |  |  |  |  |
| F18 | DDU | High Density | 0.103 |  |  |  |  |
| F19 | DDU | Basic | 0.164 |  |  |  |  |
| F20 | DDU | Basic-CR <br> Bundles/Pallet | 0.145 |  |  |  |  |
| F21 | Detached Address Label | 0.036 |  |  |  |  |  |
| F22 | Detached Marketing Label | 0.036 |  |  |  |  |  |

Flats EDDM 4 oz. ( 0.25 lbs. ) or less ${ }^{* *}$

|  | Entry | Price Category | Price | No. of Pieces | Subtotal Postage | Discount Total | Fee Total | Total Postage |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| F23 | None | Saturation | $\$ 0.137$ |  |  |  |  |  |
| F24 | DNDC | Saturation | 0.097 |  |  |  |  |  |
| F25 | DSCF | Saturation | 0.083 |  |  |  |  |  |
| F26 | DDU | Saturation | 0.074 |  |  |  |  |  |

* May contain both Full Service Intelligent Mail and other discount-see Instructions page for additional information.
${ }^{* *}$ Full Service Intelligent Mail Option not available


## Nonprofit USPS Marketing Mail

Part F-Carrier Route Flats-Continued $\square$ Check box if prices are populated in this section.

Flats Over 4 oz. but less than 16 oz.

|  | Entry | Price Category | Piece Price | Or Amount Affixed | No. of Pieces | Pieces Subtotal | Pound Price | Pounds | Pounds Subtotal | Subtotal Postage | Discount Total ${ }^{*}$ | Fee <br> Total | Total Postage |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| F27 | None | Saturation** | \$0.027 |  |  |  | \$0.436 |  |  |  |  |  |  |
| F28 | None | High Density Plus | 0.035 |  |  |  | 0.436 |  |  |  |  |  |  |
| F29 | None | High Density | 0.057 |  |  |  | 0.436 |  |  |  |  |  |  |
| F30 | None | Basic | 0.081 |  |  |  | 0.528 |  |  |  |  |  |  |
| F31 | None | Basic-CR Bundles/Pallet | 0.062 |  |  |  | 0.528 |  |  |  |  |  |  |
| F32 | DNDC | Saturation** | 0.027 |  |  |  | 0.275 |  |  |  |  |  |  |
| F33 | DNDC | High Density Plus | 0.035 |  |  |  | 0.275 |  |  |  |  |  |  |
| F34 | DNDC | High Density | 0.057 |  |  |  | 0.275 |  |  |  |  |  |  |
| F35 | DNDC | Basic | 0.081 |  |  |  | 0.408 |  |  |  |  |  |  |
| F36 | DNDC | Basic-CR Bundles/Pallet | 0.062 |  |  |  | 0.408 |  |  |  |  |  |  |
| F37 | DSCF | Saturation** | 0.027 |  |  |  | 0.220 |  |  |  |  |  |  |
| F38 | DSCF | High Density Plus | 0.035 |  |  |  | 0.220 |  |  |  |  |  |  |
| F39 | DSCF | High Density | 0.057 |  |  |  | 0.220 |  |  |  |  |  |  |
| F40 | DSCF | Basic | 0.081 |  |  |  | 0.376 |  |  |  |  |  |  |
| F41 | DSCF | Basic-CR Bundles/Pallet | 0.062 |  |  |  | 0.376 |  |  |  |  |  |  |
| F42 | DDU | Saturation** | 0.027 |  |  |  | 0.184 |  |  |  |  |  |  |
| F43 | DDU | High Density Plus | 0.035 |  |  |  | 0.184 |  |  |  |  |  |  |
| F44 | DDU | High Density | 0.057 |  |  |  | 0.184 |  |  |  |  |  |  |
| F45 | DDU | Basic | 0.081 |  |  |  | 0.332 |  |  |  |  |  |  |
| F46 | DDU | Basic-CR Bundles/Pallet | 0.062 |  |  |  | 0.332 |  |  |  |  |  |  |
| F47 |  | tached Address Label | 0.036 |  |  |  |  |  |  |  |  |  |  |
| F48 |  | ached Marketing Label | 0.036 |  |  |  |  |  |  |  |  |  |  |

Flats EDDM Over 4 oz . but less than 16 oz.**

|  | Entry | Price Category | Piece Price | Or Amount Affixed | No. of Pieces | Pieces Subtotal | Pound Price | Pounds | Pounds Subtotal | Subtotal Postage | Discount Total | Fee Total | Total Postage |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| F49 | None | Saturation | \$0.028 |  |  |  | \$0.436 |  |  |  |  |  |  |
| F50 | DNDC | Saturation | 0.028 |  |  |  | 0.275 |  |  |  |  |  |  |
| F51 | DSCF | Saturation | 0.028 |  |  |  | 0.220 |  |  |  |  |  |  |
| F52 | DDU | Saturation | 0.028 |  |  |  | 0.184 |  |  |  |  |  |  |

For affixed postage mailings as described in DMM 243, compute and enter the price for each piece in the Amount Affixed column, multiply by No. of Pieces and total in the Total column.

* May contain both Full Service Intelligent Mail and other discount-see Instructions page for additional information.
** Full Service Intelligent Mail Option not available
F53 Part F Total (add lines F1-F52)


## Full Service Intelligent Mail Option

| F54 | DISPLAY ONLY | Flats—Number of Pieces that Comply _ $\times \$ 0.001=$ |  |
| :--- | :--- | :--- | :--- |

## Nonprofit USPS Marketing Mail

## Part G—Marketing ParcelsCheck box if prices are populated in this section.

## Presorted 3.3 oz. ( 0.2063 lbs.) or less

|  | Entry | Price Category | Price | No. of Pieces | Subtotal Postage | Discount Total | Fee Total | Total Postage |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| G1 | None | NDC | \$1.106 |  |  |  |  |  |
| G2 | None | Mixed NDC | 1.440 |  |  |  |  |  |
| G3 | DNDC | 5-Digit | 0.649 |  |  |  |  |  |
| G4 | DNDC | SCF | 0.742 |  |  |  |  |  |
| G5 | DNDC | NDC | 1.056 |  |  |  |  |  |
| G6 | DSCF | 5-Digit | 0.599 |  |  |  |  |  |
| G7 | DSCF | SCF | 0.692 |  |  |  |  |  |
| G8 | DDU | 5-Digit | 0.554 |  |  |  |  |  |
| G9 | Nonbarc | ed Surcharge | 0.058 |  |  |  |  |  |

## Presorted Over 3.3 oz. but less than 16 oz.

|  | Entry | Price Category | Piece Price | Or Amount Affixed | No. of Pieces | Pieces Subtotal | Pound Price | Pounds | Pounds Subtotal | Subtotal Postage | Discount Total | Fee Total | Total Postage |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| G10 | None | NDC | \$0.912 |  |  |  | \$0.941 |  |  |  |  |  |  |
| G11 | None | Mixed NDC | 1.246 |  |  |  | 0.941 |  |  |  |  |  |  |
| G12 | DNDC | 5-Digit | 0.505 |  |  |  | 0.696 |  |  |  |  |  |  |
| G13 | DNDC | SCF | 0.598 |  |  |  | 0.696 |  |  |  |  |  |  |
| G14 | DNDC | NDC | 0.912 |  |  |  | 0.696 |  |  |  |  |  |  |
| G15 | DSCF | 5-Digit | 0.505 |  |  |  | 0.454 |  |  |  |  |  |  |
| G16 | DSCF | SCF | 0.598 |  |  |  | 0.454 |  |  |  |  |  |  |
| G17 | DDU | 5-Digit | 0.505 |  |  |  | 0.236 |  |  |  |  |  |  |
| G18 | Nonbarc | ed Surcharge | 0.058 |  |  |  |  |  |  |  |  |  |  |

For affixed postage mailings as described in DMM 243, compute and enter the price for each piece in the Amount Affixed column, multiply by No. of Pieces and total in the Total column.

|  | Part G Total (add lines G1-G18) |  |
| :--- | :--- | :--- |

## Nonprofit USPS Marketing Mail—Marketing Parcels

Part H—Carrier Route Parcels
$\square$ Check box if prices are populated in this section

## Parcels-Simple Samples

|  | Price Category | Price | No. of Pieces | Subtotal Postage | Discount Total | Fee Total | Total Postage |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| H1 | Targeted Small |  |  |  |  |  |  |
| H2 | Targeted Large |  |  |  |  |  |  |
| H3 | Every Door (Saturation) Small |  |  |  |  |  |  |
| H4 | Every Door (Saturation) Large |  |  |  |  |  |  |
| H5 | Detached Address Label |  |  |  |  |  |  |
| H6 | Detached Marketing Label |  |  |  |  |  |  |

## Pallet Fee

|  | Entry Point | Pallet Type | No. of Pallets | Price | Total Postage |
| ---: | :---: | :---: | :---: | ---: | :---: |
| H7 | DSCF | 5-Digit |  | $\$ 31.586$ |  |
| H8 | DNDC | 5-Digit |  | 67.176 |  |
| H9 | DNDC | 3-Digit |  | 41.314 |  |

## Carton/Sack Fee

|  | Pallet Type | No. of Cartons | Price | Total Postage |
| :---: | :---: | :---: | :---: | :---: |
| H10 | 3-Digit Pallet with 5-Digit Cartons/Sacks |  | $\$ 5.730$ |  |

Part H Total (add lines H1-H10)

Part I—Machinable Parcels Check box if prices are populated in this section.

## Parcels 3.5 oz. or more but less than 16.oz.

|  | Entry | Price Category | Piece Price | Or Amount Affixed | No. of Pieces | Pieces Subtotal | Pound Price | Pounds | Pounds Subtotal | Subtotal Postage | Discount Total | Fee <br> Total | Total Postage |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 11 | None | NDC | \$0.912 |  |  |  | \$1.057 |  |  |  |  |  |  |
| 12 | None | Mixed NDC | 1.308 |  |  |  | 1.057 |  |  |  |  |  |  |
| 13 | DNDC | 5-Digit | 0.626 |  |  |  | 0.812 |  |  |  |  |  |  |
| 14 | DNDC | NDC | 0.912 |  |  |  | 0.812 |  |  |  |  |  |  |
| 15 | DSCF | 5-Digit | 0.626 |  |  |  | 0.549 |  |  |  |  |  |  |
| 16 | DDU | 5-Digit | 0.626 |  |  |  | 0.352 |  |  |  |  |  |  |
| 17 | Nonba | ded Surcharge | 0.058 |  |  |  |  |  |  |  |  |  |  |

For affixed postage mailings as described in DMM 243, compute and enter the price for each piece in the Amount Affixed column, multiply by No. of Pieces and total in the Total column.

| d |
| :---: |
|  |

## Nonprofit USPS Marketing Mail

Part J—Irregular Parcels Check box if prices are populated in this section.

Parcels 3.3 oz. ( 0.2063 lbs .) or less.

|  | Entry | Price <br> Category | Price | No. of Pieces | Subtotal Postage | Discount Total | Fee Total | Total Postage |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| J1 | None | NDC | \$1.387 |  |  |  |  |  |
| J2 | None | Mixed NDC | 1.637 |  |  |  |  |  |
| J3 | DNDC | 5-Digit | 0.793 |  |  |  |  |  |
| J4 | DNDC | SCF | 0.955 |  |  |  |  |  |
| J5 | DNDC | NDC | 1.336 |  |  |  |  |  |
| J6 | DSCF | 5-Digit | 0.739 |  |  |  |  |  |
| J7 | DSCF | SCF | 0.901 |  |  |  |  |  |
| J8 | DDU | 5-Digit | 0.699 |  |  |  |  |  |
| J9 | Nonbarc | ed Surcharge | 0.058 |  |  |  |  |  |

## Parcels Over 3.3 oz. but less than 16 oz .

|  | Entry | Price Category | Piece Price | Or Amount Affixed | No. of Pieces | Pieces Subtotal | Pound Price | Pounds | Pounds Subtotal | Subtotal Postage | Discount Total | Fee Total | Total Postage |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| J10 | None | NDC | \$1.169 |  |  |  | \$1.057 |  |  |  |  |  |  |
| J11 | None | Mixed NDC | 1.419 |  |  |  | 1.057 |  |  |  |  |  |  |
| J12 | DNDC | 5-Digit | 0.626 |  |  |  | 0.812 |  |  |  |  |  |  |
| J13 | DNDC | SCF | 0.788 |  |  |  | 0.812 |  |  |  |  |  |  |
| J14 | DNDC | NDC | 1.169 |  |  |  | 0.812 |  |  |  |  |  |  |
| J15 | DSCF | 5-Digit | 0.626 |  |  |  | 0.549 |  |  |  |  |  |  |
| J16 | DSCF | SCF | 0.788 |  |  |  | 0.549 |  |  |  |  |  |  |
| J17 | DDU | 5-Digit | 0.626 |  |  |  | 0.352 |  |  |  |  |  |  |
| J18 | Nonbarc | ed Surcharge | 0.058 |  |  |  |  |  |  |  |  |  |  |

For affixed postage mailings as described in DMM 243, compute and enter the price for each piece in the Amount Affixed column, multiply by No. of Pieces and total in the Total column.

Part J Total (add lines J1-J18)

Part L—Customized MarketMail $\square$ Check box if prices are populated in this section.

Pieces 3.3 oz. ( 0.2063 Ibs.) or less.

|  | Price | No. of Pieces | Total Postage |
| :---: | :---: | :---: | :---: |
| L1 | $\$ 0.334$ |  |  |

[^3]
## Nonprofit USPS Marketing Mail

## Part S—Extra Services and Fees

$\square$ Check box if prices are populated in this section.
Items mailed with Extra Services must meet the mailing standards for the extra service.

|  |  | Fee | No. of Pcs. or Lbs. | Subtotal Postage | Discount Total | Total Postage |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| S4 | USPS Tracking (electronic only) |  |  |  |  |  |
| S5 | Insurance** |  |  |  |  |  |
| S8 | Return Receipt (electronic) |  |  |  |  |  |
| S9 | Return Receipt (Form 3811) |  |  |  |  |  |
| S17 | Picture Permit Imprint |  |  |  |  |  |
| S19 | Certificate of Bulk Mailing (Form 3606-D) |  |  |  |  |  |
| S25 | Live Animal Transportation |  |  |  |  |  |
| S28 | Hazardous Material Transportation |  |  |  |  |  |
| S31 | Insurance Restricted Delivery** |  |  |  |  |  |
| S34 | Return Receipt for Merchandise |  |  |  |  |  |

* Parcels only
** Bulk insurance on parcels only

Part S Total (add lines S4-S34)

Step 1: Complete Mailer and Mailing sections on page 1. The Mailer section must be completely filled in, including the Permit Holder in the first box, the Mailing Agent, if any as described below, in the second box, and the Mail Owner, as described below, if other than the Permit Holder, in the third box.
Mailing Agent: The mailing agent is a business entity, organization, or individual acting on behalf of one or more mail owners by providing mailing services for which the mail owners compensate the mailing agent. A business entity, organization, or individual whose services define it as a mailing agent may also be considered a mail owner, but only for its own mail or the mail of its subsidiaries. Mailing agents include, but are not limited to the following: Printer, letter shop, address list provider/manager; mail preparer, postage payment provider, mailing logistics provider, mailing tracking provider, ad agency, and mailing information manager.
Mail Owner: The mail owner is the business entity, organization, or individual who makes business decisions regarding the mailpiece content, directly benefits from the mailing, and ultimately pays for postage on the mailpiece directly or by way of a mailing agent.

Step 2: Before you complete the Postage section, go to parts A through S. Complete the part(s) that pertain to your mailing. All pieces must be reported on the appropriate line at the full published price (not including the Full-Service Intelligent Mail incentive). Pieces that comply with the Full-Service Intelligent Mail option requirements are additionally reported on the line provided. The following information will help you to determine which parts to complete:

## Parts A-C: Letters

Part A: Automation Letters. Enter total in Part A Total box.
Part B: Nonautomation Letters. Enter total in Part B Total box.
Part C: Carrier Route Letters. Enter total in Part C Total box.
Parts D-F: Flats
Part D: Automation Flats. Enter total in Part D Total box.
Part E: Nonautomation Flats. Enter total in Part E Total box.
Part F: Carrier Route Flats. Enter total in Part F Total box.

## Parts G-H: Marketing Parcels

Part G: Marketing Parcels. Enter total in Part G Total box.
Part H: Carrier Route Marketing Parcels. Enter total in Part H Total box.
Parts I-J: Parcels
Part I: Machinable Parcels. Enter total in Part I Total box.
Part J: Irregular Parcels. Enter total in Part J Total box.
Part L: Customized MarketMail (CMM) - Enter total in Part L Total box.
Part S: Extra Services—Report any combined Extra Services on the lines provided for them, e.g., Insured mail that is also Restricted Delivery would be reported on line S31-Insurance Restricted Delivery. Enter total in Part S Total box.

Step 3: Add the postage in parts A through S. For Permit Imprint mailings round off to four decimal places. For Postage Affixed round off to three decimal places.

Step 4: Return to the Postage section on page 1. Check the boxes that correspond to the form parts used. Add the postage amounts for all parts and enter on Line 1 Subtotal Postage, rounded off to two decimal places. For postage affixed mailings round off to three decimal places.

Step 5: Complete Line 2 for Postage Affixed mailings. Check the box for the Price at Which Postage Affixed (Correct, Lowest, or Neither). Multiply the number of pieces by the postage affixed. Put the total in the Postage Affixed block.

Step 6: Lines 3 and 4 are for postage adjustments that apply to the entire mailing. Report any Incentive/Discount Flat Dollar Amount on Line 3 and any Fee Flat Dollar Amount on Line 4.

## Nonprofit USPS Marketing Mail—Instructions—Continued

Use this form for regular Nonprofit USPS Marketing Mail prices.

Step 7: Calculate Line 5 Net Postage Due by subtracting any Postage Affixed and Incentive/Discount (Lines 2 and 3) from the Subtotal Postage (Line 1) and adding any Fee (Line 4). For permit imprint mailings, the Net Postage Due is the amount that will be withdrawn from the permit imprint account listed in the Permit \# box in the Mailing section. For postage affixed mailings, the Net Postage due is the amount that must be tendered in addition to that already affixed to the mail, and it may be tendered by any of the applicable methods including withdrawal from an advance deposit account that can be listed by Permit \# on Line 5.

Step 8: Read and sign the Certification section, including your telephone number. Attach all completed parts and submit with the mailing.

## Further Information About Discount Total Column

Mailings that qualify for Full Service Intelligent Mail Option will report the discount in the Discount Total column of each line of the postage statement. The Full Service Intelligent Mail Option lines are for display and data gathering purposes only.
When there is a Full Service discount but no other incentive discount, the Full Service discount is reported directly in the Discount Total column.
When there is both a Full Service discount and an incentive discount, the Discount Total must include both discounts so it must be calculated in an offline calculation with the resulting value reported in the Discount Total column. The calculation is performed as follows:
The Subtotal Postage (SP) amount is not affected and is calculated in the usual way. The Discount Total (DT) is calculated by, first, determining the Full Service discount (FSD) by multiplying the number of Full Service pieces by the per-piece Full Service discount. Then you must calculate the Incentive Discount (ID) by subtracting the Full Service discount (FSD) from the Subtotal Postage (SP) and multiplying the result by the Incentive Discount percentage (ID\%) expressed in decimal form, such as .02. Then add the Full Service discount (FSD) and the Incentive Discount (ID) to get the Discount Total (DT).
This calculation can be expressed as an equation as follows:
$D T=F S D+I D$ or $D T=F S D+((S P-F S D) \times I D \%)$

For more information on mailing standards, prices, and fees please go to Postal Explorer at pe.usps.com.


[^0]:    Part B Total (add lines B1-B27)

[^1]:    * May contain both Full Service Intelligent Mail and other discount-see Instructions page for additional information.

[^2]:    Part E Total (add lines E1-E22)

[^3]:    Part L Total

